



Edgeview Partners is exclusively focused on serving the unique M&A advisory needs of middle-market clients. Founded in 2001, our firm advises clients across the United States and Canada, typically working with companies ranging in enterprise value from \$25 million to \$500 million. Our premium client list includes a wide range of leading private equity firms, entrepreneur- and family-owned businesses, and major corporations across diverse industry sectors.

Please contact any of our senior officers listed below if you are contemplating a sale or recapitalization and would like to discuss how Edgeview can guide you to a successful outcome.

Partners

Ted Garner

(704) 602-3914

garner@edgeview.com

Bill Morrisett

(704) 602-3906

morrisett@edgeview.com

David Patterson

(704) 602-3903

patterson@edgeview.com

John Tye

(704) 602-3920

tye@edgeview.com

Stuart White

(704) 602-3902

white@edgeview.com

Managing Directors

Derek Beres

(704) 602-3928

beres@edgeview.com

Chris Rosbrook

(704) 602-3934

rosbrook@edgeview.com

Directors

Grant Hamilton

(704) 602-3912

hamilton@edgeview.com

Vice Presidents

Tripp Griffin

(704) 602-3935

griffin@edgeview.com

Dave Hatch

(704) 602-3922

hatch@edgeview.com

Dan Oxenham

(704) 602-3936

oxenham@edgeview.com

Craig Walker

(704) 602-3924

walker@edgeview.com

M&A Solutions Tailored for the Middle Market

Experienced Professionals with Dedicated Resources

- » Unique combination of senior-level attention and significant commitment of resources to deliver unmatched client service.
- » Over 200 successful transactions completed by our professionals.
- » Full administrative staff and proprietary systems for process management and transaction support.

Industry Experience Complements Flawless Process Execution

- » Expertise across key industry sectors: Building Products; Business Services; Consumer Products; Defense & Aerospace; Diversified Industrials; Energy Services; Healthcare; Papers, Plastics & Packaging; Applied Technology; and Transportation & Logistics.
- » Every process is customized to meet the objectives of all stakeholders.
- » We have made our careers becoming experts in every one of our clients.

Proven Ability to Find the Right Buyer... Regardless of Location

- » More than 400 financial sponsors have submitted indications of value in our transactions.
- » Approximately half of our deals have closed with strategic acquirors.
- » Over 25% of strategic buyers for Edgeview deals have been international.

Committed to Exceeding Our Clients' Expectations

- » Majority of our transactions have closed above our initial valuation range.
- » One out of four clients has engaged Edgeview for multiple transactions.
- » Proven track record of succeeding following failed processes by other banks.
- » Named "Boutique Investment Bank of the Year" in 2008 and recognized for seven "Deal of the Year" awards over the last four years by *The M&A Advisor*.

Recent Transactions



has been acquired by




Description:
Specialty chemicals company focused on naturally derived ingredients.




has been acquired by




Description:
Only national provider focused exclusively on laser hair removal services.




a subsidiary of




has been acquired by




Description:
Leading distributor of plumbing and HVAC products.




has been acquired by



Description:
Leading provider of specialty freight and logistics solutions for industrial gas producers.



has been acquired by




Description:
Leading provider of spray tanning equipment, solution and related products.




has been acquired by



Description:
Leading provider of secure inmate telecommunications.



has been acquired by



Description:
Provider of cash management services.



has been acquired by



Description:
Information-driven provider of specialized freight and logistics solutions for bulk liquid transportation.

Representative Industries

Building Products

Builders & Contractors
Manufacturers & Distributors
Construction & Remodeling
Lumber & Wood

Business Services

Industrial & Commercial
Franchising
Professional & HR
Financial & Insurance
Education & Training

Consumer Products

Personal Care
Food & Beverage
Home Furnishings
Retailers & Restaurants
Sports & Leisure
Textiles & Apparel

Defense & Aerospace

Commercial Aerospace
Defense Aerospace & Ground Vehicles
Defense Electronics & Equipment
Government Services
Homeland Security

Diversified Industrials

Specialty Chemicals
Metals & Mining
Industrial Distribution
Capital Equipment & Machinery
Material Handling & Process Control

Energy Services

Oil & Gas
Power Generation & Utility
Petrochemical & Chemical
Mining
Renewable Energy

Healthcare

Services/Providers
Distributors
Facilities & Equipment
Medical Products/Devices
Managed Healthcare
Pharmaceuticals

Paper, Plastics & Packaging

Paper and Paperboard
Plastic Products & Compounds
Flexible Packaging
Rigid Packaging

Applied Technology

Engineering & Design Software
Hardware, Equipment & Infrastructure
Industrial Networking
IT Consulting & Services
Vertical Market Software

Transportation & Logistics

Automotive Aftermarket
Heavy Duty & Specialty Vehicle
Air Freight & Logistics
Specialty Freight
Less-Than-Truckload & Truckload